

Excerpt from Computer Decisions, 1984

Getting Started with Management's Help

David Shapiro, senior training consultant for SYS-ED, a New York training vendor, concurs. "The question isn't whether to train or not," he says. "There's no way around it. Companies should be getting a very good handle on exactly what their training needs are and what approach they should take."

With Our Compliments

Dear,

Here's a copy of the Training column from our February '84 issue. Sorry it took so long for you to see this.

Thanks for your help.

David Roman

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